FOUNDATION

----FOR-----

SMALL BUSINESS DEVELOPMENT

Fax: 703-764-1234

8990 Burke Lake Rd., Burke VA 22015

Tel: 703-764-9850

Email: info@asbdc-us.org

Members on the call: Tee Rowe (Chairman), Jim King(Vice Chair), Marc King, Andrew Sherman, Kim Kindschi, Mike Hottel (Treasurer), Jerry Cartwright.

Guests: Donna Ettenson

Call to Order

Meeting called to order at 2:05 PM EST

Chairman's Report

- Citi/SafeGuard Opening Doors project update
- Donna Ettenson provided an update of training event in Dallas: 23 personnel in attendance, all were enthusiastic and very appreciative of the training received Candace Waterman presented once again. (She has presented at 3 of the 4 events at her own expense). The North Texas Region Director and Associate Director (Mark Langford and Katrina Wade-Miller) stopped by to see the event.

Old Business

• New directors, potential nominees/ CVs – 4 SBDC Members submitted their CVs to the Board **Tee**: Jerry Cartwright and Mary Lynn Wilkerson are retiring and we will need to replace them on the board. I have sent out information (CVs) on the four nominees that volunteered. I recommend that we accept all 4 at this time. This would keep the board at an SBDC majority in accordance to the bylaws. Additionally, Laurie Rains (Intuit) and Jamie Alderslade (Citi Community Development) expressed an interest of being on the Board

Andrew: I agree with you Tee in bringing all 4 on at this time, and I appreciate the follow up in anticipation to my question on the non SBDC positions.

Jim: We presented the notice and we received the names, these are the 4 personnel that followed through and completed the process. We can endorse all four as individuals who can contribute to the Board

Tee: All 4 members will provide great perspective on the Board along with geographic diversity.

Kim: I agree we need to bring all 4 on to the board.

Andrew: I also agree we can add the board members that are great external communicators for the Foundation to the SBDC network.

Mike: I agree, these members will show that the Foundation is good for the network and will bring better communication.

Kim: Motion to add the 4 personnel to the Board.

Andrew: Second the Motion

Tee: No opposition, the Motion Passes

• Governance policy, Amendments? Adoption?

Tee: I will send out the governance policy once more; send all questions/comments to Andrew Sherman.

Tee: We will hold the next board meeting in Orlando. Discuss the governance policy and Budget approval.

New Business

• Potential Veterans project with Citi

Tee: I will be setting up a meeting with Jamie Alderslade (Citi Community Development) and SBA and the Veterans Office. Citi has expressed interest in conducting a Veterans training program. I will be meeting with Rhett Jeppson.

Donna: Citi has also expressed an interest in looking for another vendor to receive similar training to provide more small business growth.

Tee: The Citi Foundation Group is bearing fruit with this project. Jamie Alderslade has mentioned he would like to meet with the SBA folks in December, I would like to see as many as we can, meet with Jamie in DC and the rest on a conference call in the middle of December, (12-13-14).

Andrew: Recommend an email to all to discuss this for scheduling.

Tee: Action Items I need to complete: Notify and congratulate the 4 members on the boards' approval of them to the board.

Email the schedule for the December meeting

Provide information on major/important dates for 2013

Provide information\bios to current board members on new board members (per Andrew Sherman request)

Tee: If there is no other items...

Jerry: Motion to adjourn Mike: 2nd the motion Motion Approved.

Meeting ended at 2:30PM EST

981-089-4817